

HONORABLE TANA LIN

UNITED STATES DISTRICT COURT
FOR THE WESTERN DISTRICT OF WASHINGTON

ALICIA ESSELSTROM, an individual,

Plaintiff,

v.

TEMPUS AI, INC., a Delaware Corporation,

Defendant.

No. 2:24-cv-01319-TL

**PLAINTIFF'S RESPONSE IN
OPPOSITION TO DEFENDANT'S
PARTIAL MOTION TO DISMISS**

I. INTRODUCTION

Plaintiff Alicia Esselstrom (hereinafter "Plaintiff") respectfully submits this memorandum in opposition to Defendant AI's hereinafter ("Defendant") Partial Motion to Dismiss.

First, Defendant's Motion to Dismiss is untimely and should be dismissed. Federal Rule of Civil Procedure 12(b)(6) requires that a motion to dismiss for failure to state a claim be made *before* the service of a responsive pleading. Defendant filed its Answer at 2:21 p.m. on October 2, 2024, only after which Defendant filed its Partial Motion to Dismiss. Under FRCP 12(b)(6), Defendant's motion to dismiss is untimely and procedurally improper and should, therefore, be dismissed.

On the merits, Defendant's Partial Motion to Dismiss also fails. Plaintiff's Complaint articulates clear causes of action for gender discrimination and wrongful termination grounded in factual allegations that, when accepted as true and in the light most favorable to the Plaintiff,

1 state claims for which relief can be granted. Defendant's Partial Motion to Dismiss fails to
 2 acknowledge the sufficiency of the Complaint and prematurely requests dismissal. In the
 3 alternative, at this early stage of litigation, Plaintiff should be granted leave to amend her
 4 Complaint.

5 II. STATEMENT OF FACTS

6 A. Brief Factual Background.

7 Plaintiff Alicia Esselstrom ("Plaintiff" or "Ms. Esselstrom") holds a Master's Degree in
 8 Business Administration and was aggressively recruited by Defendant's Vice President of Data
 9 Sales, Phil Johnson, for a role promising \$300,000 per year in base salary, plus bonuses,
 10 lucrative benefits, significant collaboration with Defendant's executive team, and rapid
 11 advancement to a Vice President promotion. Dkt. #1, ¶4.1.

12 Ms. Esselstrom commenced her employment on April 18, 2023, and worked diligently to
 13 fulfill her responsibilities and exceeded expectations by driving high-level strategic initiatives for
 14 Defendant. *Id.*, ¶4.2. Despite her qualifications and contributions, Ms. Esselstrom encountered a
 15 pervasive and hostile sexist environment toward women and feminine leadership at Defendant,
 16 which systematically favored male employees and stereotypically male attitudes and conduct.
 17 *Id.*, ¶4.3.

18 Ms. Esselstrom was routinely disrespected and marginalized by male colleagues,
 19 especially Max Banza and Bob Lopez, who consistently excluded her from critical meetings
 20 without justification, questioned or overrode her decisions, and undermined her effectiveness.
 21 *Id.*, ¶4.4. Male colleagues were fast-tracked for promotion while female employees were held
 22 back and/or criticized for the same or better work than male employees. *Id.*

23 Specifically, on or about January 2024, Plaintiff reviewed her new direct report, Nick
 24 Virkler, provided him feedback for improvement, and did not recommend him for a promotion.
 25 *Id.* However, because Virkler is male and Defendant favors male employees, and against
 26 Plaintiff's recommendation not to promote him, Bob Lopez pushed hard for Virkler to get a
 27 promotion despite the fact that Virkler was only with Defendant for less than a year. *Id.* This

1 exemplifies Defendant’s discriminatory work environment where males are fast tracked for
2 promotion, but female employees are held back and/or criticized for the same or better work than
3 male employees. *Id.*

4 About the same time, Plaintiff discovered that a female employee under her supervision,
5 Bailey Eisen, was paid substantially less than Nick Virkler. *Id.*, ¶4.5. When Eisen was moved to
6 Lopez’s team, Plaintiff complained about the “huge difference” in compensation between Eisen
7 and Virkler for the same or similar work. Plaintiff’s complaints to Defendant about sex/gender
8 discrimination were ignored, demonstrating Defendant’s tacit approval of a sexist culture, and
9 later the cause of retaliation against her. *Id.*

10 In or about August 2023, during a company reorganization, nearly every female
11 employee, including Plaintiff, was targeted for evaluation and potential elimination, but only one
12 male employee was on the evaluation list, highlighting a clear discriminatory bias in favor of
13 male employees. *Id.*, ¶4.6.

14 During Ms. Esselstrom’s employment, Defendant’s awards and recognition programs
15 were overwhelmingly biased in favor of male employees, further entrenching gender
16 discrimination within Defendant’s culture. *Id.*, ¶4.7. When Ms. Esselstrom proposed deserving
17 female colleagues to celebrate with awards, her recommendations were ignored. *Id.*

18 On February 23, 2024, Ms. Esselstrom was terminated by Defendant under the pretext of
19 “too much senior leadership on the operations team.” *Id.*, ¶4.8. Yet, mere weeks after her
20 termination, Defendant posted a job listing for a position nearly identical to Ms. Esselstrom’s
21 former role, revealing the layoff as a pretext for her wrongful termination based on retaliation
22 and gender discrimination. *Id.*

23 B. Brief Procedural Background.

24 On August 22, 2024, Ms. Esselstrom filed this lawsuit alleging claims for gender
25 discrimination, retaliation, and wrongful termination. Dkt. #1. Defendant was served on
26 September 11, 2024. Defendant filed an Answer to the Complaint in its entirety at 2:21 p.m. on
27 October 2, 2024. Dkt. #12. Only after filing its Answer did Defendant file its Partial Motion to

Dismiss at 2:33 p.m. on the same day. Dkt. #14. The parties have not exchanged any documents or otherwise engaged in discovery outside of the required Rule 26(f) conference and service of Rule 26(a) initial disclosures.

III. ISSUE PRESENTED

1. Should the Court deny the Defendant the Defendant's Motion to Dismiss because it was improperly filed? **Yes.**
2. Should the Court deny the Defendant's Motion to Dismiss because Plaintiff's Complaint complies with the requirements of FRCP 12(b)(6)? **Yes.**
3. Alternatively, should the Court grant Plaintiff leave to amend her Complaint? **Yes.**

IV. AUTHORITY AND ARGUMENT

A. Defendant is precluded from filing a 12(b)(6) Motion to Dismiss because Defendant first filed an Answer

Federal Rule of Civil Procedure 12(b) allows for the filing of certain defenses by motion made at the defendant's option. The rule states such motion "shall be made before pleading if a further pleading is permitted." The filing of an answer is a pleading and a significant event in litigation. *United States v. Real Prop. Located at 41430 De Portola Rd., Rancho California*, 959 F.2d 243 (9th Cir. 1992). The filing of an answer precludes certain other motion practice like the filing of a motion or notice to dismiss by plaintiff. *Id.* Under Federal Rule of Civil Procedure 12(b)(6), a motion to dismiss for failure to state a claim be made *before* the service of a responsive pleading. *See Aetna Life Ins. Co. v. Alla Medical Services, Inc.*, 855 F.2d 1470, 1474 (9th Cir. 1988) (motion to dismiss under Rule 12(b) held untimely when filed after answer).

Defendant's Motion to Dismiss should be dismissed on procedural grounds because it was filed *after* Defendant filed its Answer. Under FRCP 12(b)(6), the filing of an Answer precludes certain other motion practice like the filing of a motion or notice to dismiss by plaintiff. *United States v. Real Prop. Located at 41430 De Portola Rd., Rancho California*, 959 F.2d 243 (9th Cir. 1992). A motion to dismiss for failure to state a claim must be made *before* the service of a responsive pleading. *See Aetna Life Ins. Co. v. Alla Med. Serv., Inc.*, 855 F.2d

1 1470, 1474 (9th Cir.1988) (motion to dismiss under Rule 12(b) held untimely when filed after
 2 answer). Here, the Motion to Dismiss should be dismissed because it was not filed before
 3 Defendant's Answer.

4 B. Plaintiff alleged sufficient facts for gender discrimination under the Federal pleading
 5 standard

6 Federal Rule of Civil Procedure 12(b)(6) provides for dismissal for “failure to state a
 7 claim upon which relief can be granted.” Fed. R. Civ. P. 12(b)(6). A plaintiff does not have to
 8 make “detailed factual allegations,” a complaint must simply include “more than an unadorned,
 9 the-defendant-unlawfully-harmed-me accusation.” *Ashcroft v. Iqbal*, 556 U.S. 662, 678, 129
 10 S.Ct. 1937, 173 L.Ed.2d 868 (2009) (internal quotation marks omitted) (quoting *Bell Atl. Corp.*
 11 *v. Twombly*, 550 U.S. 544, 555, 127 S.Ct. 1955, 167 L.Ed.2d 929 (2007)). In other words, a
 12 complaint must include sufficient factual allegations to “state a claim to relief that is plausible on
 13 its face.” *Id.* (internal quotation marks omitted) (quoting *Twombly*, 550 U.S. at 570, 127 S.Ct.
 14 1955). A claim is facially plausible “when the pleaded factual content allows the court to draw
 15 the reasonable inference that the defendant is liable for the misconduct alleged.” *Id.* When
 16 considering a Rule 12(b)(6) motion, the court construes the complaint in the light most favorable
 17 to the nonmoving party and accepts all well-pleaded facts as true and draws all reasonable
 18 inferences in the plaintiff's favor. *Livid Holdings Ltd. v. Salomon Smith Barney, Inc.*, 416 F.3d
 19 940, 946 (9th Cir. 2005); *Wylar Summit P'ship v. Turner Broad. Sys., Inc.*, 135 F.3d 658, 661
 20 (9th Cir. 1998).

21 Plaintiff's Complaint sets forth sufficient factual allegations that state a claim for relief
 22 that is plausible on its face. The Plaintiff's complaint illustrates that the Plaintiff and other
 23 female employees were treated differently because of their gender, i.e., they were not given the
 24 same growth and promotion opportunities as men, and they were paid less than men even though
 25 they performed the same job. These facts allow the court to draw the reasonable inference that
 26 the Defendant is liable for the misconduct alleged in the Plaintiff's complaint.

27 Defendant's motion is without any definitive authority. In *Walsh v. Health Management*

1 *Associates*, Case No. 11-CV- 3125, 2012 U.S. Dist. LEXIS 57491, at *6 (E.D. Wash. Apr. 23,
 2 2012), the court found that the plaintiff’s Second Amended Complaint did not contain facts
 3 alleging one whole element of the WLAD gender discrimination claim, (satisfactory work) and
 4 the other allegations were threadbare allegations “on information and belief.” (“Although Walsh
 5 has supplemented her complaint with three general allegations of age and gender discrimination
 6 made ‘on information and belief’...these allegations amount to mere speculation and are
 7 therefore insufficient to state a claim for relief.”) In stark contrast to *Walsh*, Plaintiff alleges
 8 firsthand accounts of systematic and consistent gender discrimination, including specific
 9 examples with names and dates of occurrence. These facts allow the Court to draw the
 10 reasonable inference that the Defendant is liable to Plaintiff for gender discrimination and
 11 wrongful termination.

12 Defendant’s motion is without legitimate legal basis under Federal Rule of Civil
 13 Procedure 8(a)(2): a pleading must contain a “short and plain statement of the claim showing that
 14 the pleader is entitled to relief.” Plaintiff is not required to give Defendant “detailed factual
 15 allegations.” *See Ashcroft*, 556 U.S. at 678. A motion to dismiss brought under Rule 12(b)(6)
 16 requires the Court to review the Complaint “in the light most favorable to the non-moving
 17 party,” and to “take[] as true” all allegations of material fact. *Sprewell v. Golden State Warriors*,
 18 266 F.3d 979, 988 (9th Cir. 2001). “All reasonable inferences” must be drawn in favor of the
 19 non-moving party. *Usher v. City of Los Angeles*, 828 F.2d 556, 561 (9th Cir. 1987). All that
 20 plaintiff is required to allege are “enough facts to state a claim to relief that is plausible on its
 21 face.” *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 570 (2007); *Ashcroft*, 556 U.S. at 663. A claim
 22 has facial plausibility when the plaintiff pleads factual content that allows the court to draw the
 23 reasonable inference that the defendant is liable for the misconduct alleged. *Id.* A dismissal for
 24 failure to state a claim is appropriate only where it appears, beyond doubt, that the plaintiff can
 25 prove no set of facts that would entitle it to relief.” *Morley v. Walker*, 175 F.3d 756, 759 (9th Cir.
 26 1999). Plaintiff’s complaint contains facts that allege specific systematic gender discrimination
 27 and bias, easily clearing the pleading standard under FRCP 8(a)(2).

1 To defeat a Motion to dismiss, a plaintiff need not plead “magic words” in her claims, but
 2 rather the Court determines that the complaint contains facts that meet the legal standard. *Archev*
 3 *v. Hyche*, 935 F.2d 269 (6th Cir. 1991) (“to survive a 12(b)(6) motion does not depend upon
 4 allegations cast in the ‘magic words’ ... we do test the sufficiency of the complaint by
 5 determining whether the facts as alleged may reasonably be construed to state a claim that meets
 6 those standards”). Thus, Defendant’s insistence on the magic words “substantial factor” is
 7 unsupported by law. Moreover, Defendant’s reliance on *Scrivener v. Clark College* is misplaced
 8 because *Scrivener* was decided on summary judgment under FRCP Rule 56, not on a Motion to
 9 Dismiss under FRCP 12(b)(6). Defendant’s own motion acknowledged this when Defendant
 10 wrote, “the plaintiff must *ultimately prove* that her gender was a ‘substantial factor’ in Tempus’
 11 decision to terminate her.” Dkt. #14, p. 5. Plaintiff has nothing to *prove* to defeat a FRCP
 12 12(b)(6) Motion to Dismiss because the court takes all allegations as true and draws all
 13 reasonable inferences in the plaintiff’s favor. As outlined above, Plaintiff plead more than
 14 sufficient facts to establish the prima facie case for gender discrimination under the WLAD.

15 C. Plaintiff’s wrongful termination claim meets the legal standard in Washington

16 Defendant misleads the Court by citing overruled cases and mischaracterizing the law of
 17 wrongful termination in Washington. Plaintiff properly alleged a wrongful termination claim
 18 and is not required to establish the inexistence of an adequate remedy at law.

19 i. *Defendant cites overruled cases to argue that Plaintiff’s Wrongful termination*
 20 *claim should be dismissed.*

21 Defendant cited *Hubbard v. Spokane County*, 146 Wash.2d 699, 50 P.3d 602 (2002),
 22 *Cudney v. ALSCO, Inc.*, 172 Wash.2d 524, 259 P.3d 244 (2011), and *Korslund v. DynCorp Tri-*
 23 *Cities Services, Inc.*, 156 Wash.2d 168, 178, 125 P.3d 119 (2005), for the position that Plaintiff
 24 must show the inadequacy of alternative remedies to allege wrongful termination. But the
 25 Washington Supreme Court explicitly overruled all three cases cited by Defendant in *Rose v.*
 26 *Anderson Hay & Grain Co.*, holding that “the analysis of alternative adequate remedies
 27 misapprehends the role of the common law. The common law is free standing, and absent clear

1 legislative intent to modify the common law, its remedies are generally not foreclosed merely
 2 because other avenues for relief exist.” *Rose v. Anderson Hay & Grain Co.*, 184 Wash.2d 268,
 3 283, 358 P.3d 1139, 1145 (2015) (disavowing the requirement that plaintiff establish inadequacy
 4 of alternative remedies for purposes of establishing jeopardy element of the tort for wrongful
 5 discharge against public policy and overruling *Hubbard*, 146 Wash.2d at 699, *Cudney*, 172
 6 Wash.2d at 524, and *Korlund*, 156 Wash.2d at 168.)

7 *ii. Defendant misstates the prima facie case for wrongful termination in Washington*

8 Defendant further misstates the law on wrongful termination in Washington by adding an
 9 unsupported requirement that the conduct is “extraordinary.” The caselaw cited by Defendant
 10 has no such requirement but rather states the long-standing prima facie case in Washington. To
 11 plead a claim for wrongful discharge in violation of public policy, a plaintiff must show, “(1) that
 12 his or her discharge may have been motivated by reasons that contravene a clear mandate of
 13 public policy, and (2) that the public-policy-linked conduct was a significant factor in the
 14 decision to discharge the worker. *Mackey v. Home Depot USA, Inc.*, 12 Wash. App. 2d 557, 577–
 15 78, 459 P.3d 371, 384 (2020) (citing *Martin v. Gonzaga Univ.*, 191 Wash.2d 712, 725, 425 P.3d
 16 837). *Mackey* goes on to list the four most common categories of wrongful discharge categories,
 17 including two that are alleged by Plaintiff here, “... (3) where employees are fired for exercising
 18 a legal right or privilege...; and (4) where employees are fired in retaliation for reporting
 19 employer misconduct, i.e., whistleblowing.” *Mackey*, 12 Wash. App. 2d at 578. Plaintiff has
 20 plead facts sufficient to alleged that she was fired for exercising her legal rights and for reporting
 21 employer misconduct. Defendant’s imaginary “extraordinary” requirement should be rejected,
 22 and the court should dismiss Defendant’s Partial Motion for Summary Judgment.

23 D. Alternatively, The Court Should Grant Plaintiff Leave to Amend

24 Alternatively, if after assuming all facts as true and drawing all inferences in Plaintiff’s
 25 favor, the court finds that any of her claims fail for lack of pleading specificity, Plaintiff seeks
 26 leave to amend under FRCP 15. Regarding leave to amend pleadings, the Court is instructed to
 27 “freely give leave when justice so requires.” Fed. R. Civ. P. 15(a)(2). Notably, even in the cases

cited by Defendant in its Partial Motion to Dismiss, the Court had granted a request by plaintiff to amend the Complaint. *See Walsh v. Health Mgmt. Assocs.*, Case No. 11-CV- 3125, 2012 U.S. Dist. LEXIS 57491, at *6 (E.D. Wash. Apr. 23, 2012) (The court allowed the plaintiff to file an amended complaint to address deficiencies). Even when a complaint fails to state a claim for relief, however, “[d]ismissal without leave to amend is improper unless it is clear that the complaint could not be saved by an amendment.” *Harris v. Amgen, Inc.*, 573 F.3d 728, 737 (9th Cir. 2009). The standard for granting leave to amend is generous. The court considers five factors in assessing the propriety of leave to amend—bad faith, undue delay, prejudice to the opposing party, futility of amendment, and whether the plaintiff has previously amended the complaint. *United States v. Corinthian Coll.*, 655 F.3d 984, 995 (9th Cir. 2011). Here, the parties are early in the proceedings and have exchanged no discovery beyond initial disclosures. There is no prejudice to Defendant for the Court to grant Plaintiff leave to amend her Complaint for the first time.

V. CONCLUSION

For the foregoing reasons, Plaintiff respectfully requests that the Court deny Defendant's Partial Motion to Dismiss and allow the case to proceed to discovery.

In the alternative, Plaintiff respectfully requests leave to amend her Complaint to add details the Court deems necessary to proceed under the asserted claims.

DATED this 23rd day of October, 2024.

HKM EMPLOYMENT ATTORNEYS LLP

/s/ Patrick L. McGuigan

Patrick L. McGuigan, WSBA No. 28897

HKM EMPLOYMENT ATTORNEYS LLP

600 Stewart Street, Suite 901

Seattle, WA 98101-1225

Telephone: (206) 838-2504

Email: plmcguigan@hkm.com

Attorneys for Plaintiff Alicia Esselstrom

I certify that this memorandum contains 2,846 words,
in compliance with the Local Civil Rules.

CERTIFICATE OF SERVICE

I hereby certify that on October 23, 2024, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the following:

Lauren Parris Watts, WSBA No. 44064
Grayson Moronta, *pro hac vice*
Seyfarth Shaw LLP
999 Third Avenue
Suite 4700
Seattle, WA 98104
T: (206) 946-4910
lpwatts@seyfarth.com
gmoronta@seyfarth.com

Attorneys for Defendants

Dated: October 23, 2024.

/s/ Adam Love

Adam Love, Paralegal

HKM EMPLOYMENT ATTORNEYS LLP